

YOUR AGENCY LOGO

EMPLOYEE BENEFITS PROPOSAL

[Client company name]

[Plan year] **benefits recommendation**

|                    |                        |
|--------------------|------------------------|
| Prepared for       | [Contact name, title]  |
| Prepared by        | [Advisor name, agency] |
| Date               | [Date]                 |
| Effective date     | [Effective date]       |
| Eligible employees | [Count]                |

This proposal summarizes plan options as described in the carrier documents listed on the final page. Carrier documents govern in all cases.



## Executive summary

[What the client asked for, what changed this year, and the recommendation in three or four sentences.]

## What we reviewed

| Item                      | Detail |
|---------------------------|--------|
| Current carrier and plans |        |
| Renewal as offered        |        |
| Alternatives marketed     |        |
| Census basis              |        |



# Plan comparison

| Benefit                                 | Current | Option A | Option B |
|-----------------------------------------|---------|----------|----------|
| Carrier                                 |         |          |          |
| Plan name                               |         |          |          |
| Network type                            |         |          |          |
| Deductible (individual / family)        |         |          |          |
| Out-of-pocket max (individual / family) |         |          |          |
| Coinsurance                             |         |          |          |
| Primary care visit                      |         |          |          |
| Specialist visit                        |         |          |          |
| Urgent care                             |         |          |          |
| Emergency room                          |         |          |          |
| Inpatient hospital                      |         |          |          |
| Prescription tiers 1 / 2 / 3            |         |          |          |



## Monthly cost

| Tier                  | Current | Option A | Option B |
|-----------------------|---------|----------|----------|
| Employee              |         |          |          |
| Employee + spouse     |         |          |          |
| Employee + children   |         |          |          |
| Family                |         |          |          |
| Total monthly premium |         |          |          |

## Employee cost per pay period

| Tier                | Employer share | Employee / month | Employee / pay period |
|---------------------|----------------|------------------|-----------------------|
| Employee            |                |                  |                       |
| Employee + spouse   |                |                  |                       |
| Employee + children |                |                  |                       |
| Family              |                |                  |                       |

State the number of pay periods used. Employer contribution strategy: [percentage or fixed dollar, by tier]



## Recommendation

[The recommended option and the reasoning: cost, disruption, network fit, and what the client told you matters most.]

## Next steps

- 1. [Decision needed, and by when]
- 2. [Open enrollment dates and format]
- 3. [Employee communication materials]
- 4. [Implementation and payroll setup]

## Source documents

| Document | Carrier | Date |
|----------|---------|------|
|          |         |      |
|          |         |      |
|          |         |      |

Free proposal template from Planlined — [planlined.com](https://planlined.com). Every figure above should be traceable to one of the source documents listed.